

# 2018 MARINE SEMINAR AGENDA

## THURSDAY, MAY 3

- 7:30 - 8:15 a.m.** **REGISTRATION/CONTINENTAL BREAKFAST**
- 8:15 - 8:40 a.m.** **OPENING REMARKS**
- Marie Meadows, President, BMUSF
  - John Miklus, President, AIMU
  - Drew Feldman, Chairman, AIMU and Senior Vice President, Property Marine & Equipment Breakdown, CNA
- 8:40 - 9:30 a.m.** **STATE OF THE MARINE INSURANCE MARKET**
- Dieter Berg, President, International Union of Marine Insurance (IUMI) and Senior Executive Manager, Munich Re
  - James Lynch, Chief Actuary and Vice President of Research & Education, Insurance Information Institute
- 9:30 - 10:20 a.m.** **MATTHEW TURNER: RISK EVALUATION & BUILDING A NON-PROFIT SAILING SHIP**
- George Eisenberg, Vice President, Vanthro
  - Kevin Moore, Marine Surveyor, KD Moore & Associates
- 10:20 - 10:35 a.m.** **MORNING BREAK**
- 10:35 - 11:25 a.m.** **WHEN WAVES COME ASHORE: INLAND- AND OCEAN MARINE-RELATED HISTORY, CHALLENGES AND EMERGING ISSUES**
- Rich Soja, North American Head of Marine and Global Head of Inland Marine, Allianz Global Corporate & Specialty
  - Jean Gardner, Partner, Hill Rivkins LLP and Chief Executive Office, Central Analysis Bureau
- 11:25 a.m. - 12:15 p.m.** **PORT OF OAKLAND: A BETTER WAY FORWARD**
- Chris Lytle, Executive Director, Port of Oakland
- 12:15 - 1:30 p.m.** **BMUSF LUNCHEON**
- 1:30 - 3:10 p.m.** **UNMANNED AND AUTONOMOUS SHIPPING: DESIGNS, OPERATIONS & REGULATIONS**
- Andrew Zlegwied, Scientific Sales Manager, ASV Global
  - Richard Pride, Senior Vice President, ABS Advanced Solutions
  - Robert Veal, Lecturer in Law, University of Southampton
  - Capt. Andrew Kinsey, Senior Marine Risk Consultant, Allianz Risk Consulting
- 3:10 - 3:25 p.m.** **AFTERNOON BREAK**

- 3:25 - 4:15 p.m.** **OFAC FINES & PENALTIES**
- Tahlia Townsend, Partner, Wiggin & Dana
- 4:15 - 5:05 p.m.** **MARITIME CASES ROUNDUP: THE LAST TWO YEARS IN REVIEW**
- Marilyn Raia, Shareholder, Bullivant Houser Bailey
  - Jennifer Tomlin Sanchez, Partner, Gibson Robb & Lindh
- 5:05 - 5:10 p.m.** **CLOSING REMARKS**
- 5:30 - 7:30 p.m.** **COCKTAIL RECEPTION**

## FRIDAY, MAY 4

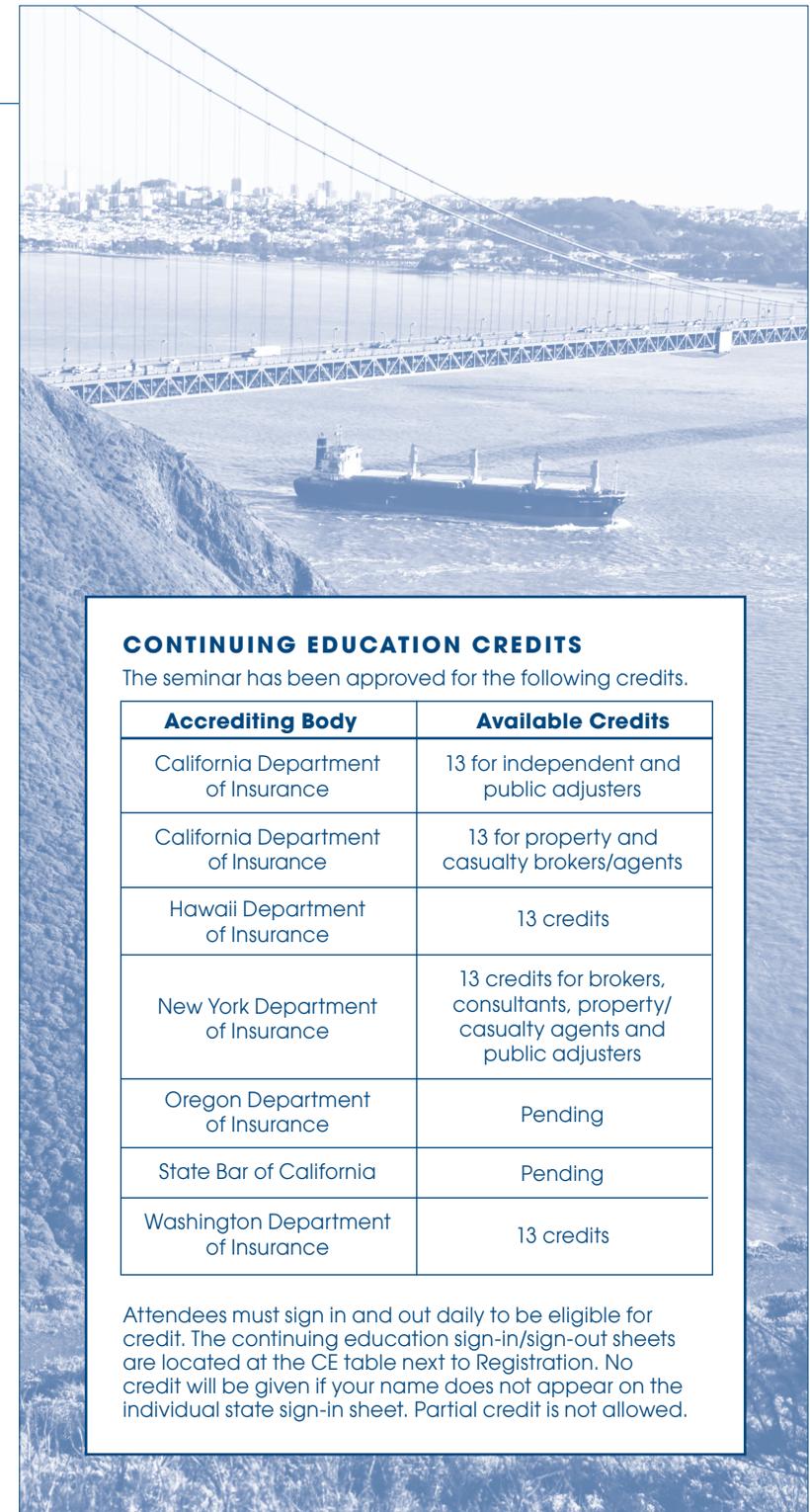
- 7:15 - 8:00 a.m.** **CONTINENTAL BREAKFAST**
- 8:00 - 8:05 a.m.** **OPENING REMARKS**
- Marie Meadows, President, BMUSF
- 8:05 - 9:45 a.m.** **WRECK REMOVAL MEETS POLLUTION**
- Captain Ed Wilmot, Divisional Vice President, Great American Insurance Company
  - Julia Price, Divisional Vice President, Great American Insurance Company
  - Kevin Moore, Marine Surveyor, KD Moore & Associates
- 9:45 - 9:55 a.m.** **MORNING BREAK**
- 9:55 - 11:35 a.m.** **EL FARO: INSIGHTS AND ISSUES IN HANDLING A CRISIS FROM BEGINING TO END**
- Michael Holt, General Counsel, Senior Vice President and Chief Ethics Officer, TOTE Inc.
  - Jerry Hamilton, Partner, Hamilton, Miller & Birthisel
  - Allan Kelley, Shareholder, Fowler White Burnett
  - Cdr. Jeff Bray, Deputy, Coast Guard Office of Maritime & International Law
- 11:35 a.m. - 12:25 p.m.** **MANAGING UNIQUE RISKS POSED BY UNMANNED AIRCRAFT SYSTEMS**
- James Van Meter, Aviation Practice Leader, Allianz Global Corporate & Specialty
- 12:25 - 12:30 p.m.** **CLOSING REMARKS**

### CONTINUING EDUCATION CREDITS

The seminar has been approved for the following credits.

Accrediting Body	Available Credits
California Department of Insurance	13 for independent and public adjusters
California Department of Insurance	13 for property and casualty brokers/agents
Hawaii Department of Insurance	13 credits
New York Department of Insurance	13 credits for brokers, consultants, property/casualty agents and public adjusters
Oregon Department of Insurance	Pending
State Bar of California	Pending
Washington Department of Insurance	13 credits

Attendees must sign in and out daily to be eligible for credit. The continuing education sign-in/sign-out sheets are located at the CE table next to Registration. No credit will be given if your name does not appear on the individual state sign-in sheet. Partial credit is not allowed.



## 2018 SEMINAR PLANNING COMMITTEE

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### **Marie Meadows (President)**

International Marine Underwriters

### **Kathleen Creedon**

Allianz Global Corporate & Specialty

### **David Fowler**

Zurich Marine

### **Cathy Hammer**

Great American Insurance Group

### **Annette Ing-Firmeza**

Aon Risk Solutions

### **Peter Knowles**

Kalm Seas Insurance

### **Russ Light**

Falvey Cargo Underwriting

### **Sean McCormick**

Zurich

### **Kevin Moore**

K.D. Moore Associates

### **Geoffrey Robb**

Gibson, Robb & Lindh, LLP

### **Samuel Ruby**

Bullivant Houser Bailey PC

### **Karla Scott**

Markel Global Insurance

### **Tyler S. Van Spanje**

Freberg Insurance

### **Julie Vogele**

Tokio Marine

### **Dick Yerian**

Consultant

### **Cassandra Yu**

Starr Marine

## The Board of Marine Underwriters of San Francisco

### OUR BEGINNING

In March and April of 1865, a group of marine underwriters, insurance agents and adjusters met in San Francisco to agree on some common rules for handling marine loss adjustments. The outcome of this meeting was the adoption of "Rules and Customs of Marine Insurance Applicable to the Settlement and Payment of Losses in General and Particular Average; also to Salvage and Total Losses." These rules were ratified by the Board of Underwriters and approved by the Chamber of Commerce of the City of San Francisco.

In August of the same year, perhaps as an outgrowth of this meeting, the local marine underwriters formed themselves into the Board of Marine Underwriters of San Francisco. The Board held monthly meetings at which the company representatives agreed on such matters as minimum rates for hull and cargo risk, standard insuring conditions and the appointment of agents at U.S. and foreign ports. Over the years, committees were established to handle specific issues, such as the quoting of war and strike risk during the maritime and general strikes of the 1930's.

The Board employed their own surveyors, who provided both condition and loss surveys for the local underwriters. The surveying business flourished, and eventually survey offices were established in Vancouver, Seattle, Grays Harbor, Portland, and Wilmington. Much of the surveyors' work involved the inspection of log rafts. After World War II, the nucleus of the surveying staff went to the U.S. Salvage Association and subsequently to the National Cargo Bureau. Another major activity of the Board was the operation of the hull loss adjustment committee. This committee reviewed hull adjustments for accuracy, and provided a valuable training ground for claims personnel.

### CURRENT ACTIVITIES

In 1984, the Board became affiliated with the American Institute of Marine Underwriters (AIMU). Membership now consists of marine underwriting organizations who maintain underwriting offices or representatives in the Western U.S. and who are corporate members of AIMU. At present there are some 18 companies who are active members of the board.

There is a close relationship between the Board and the AIMU. The Chairman of the AIMU is an ex-officio director of the Board, and the President of the Board is an ex-officio director of the AIMU. The Board also nominates a West Coast representative to each of the AIMU standing committees.

As one of San Francisco's oldest corporations, today the Board primarily maintains an educational role. It sponsors this Biennial Marine Seminar and half-day seminars and breakfast meetings, which feature a variety of speakers from the marine community. The Board publishes a newsletter, The Pacific Coast Forum.



# 22nd Biennial Marine Seminar



**May 3-4, 2018**

Palace Hotel

San Francisco, California



Board of Marine  
Underwriters of  
San Francisco

An affiliate of the American Institute  
of Marine Underwriters  
[www.bmusf.org](http://www.bmusf.org)